

Message Text

UNCLASSIFIED

PAGE 01 KARACH 02140 291349Z

53

ACTION NEA-10

INFO OCT-01 ISO-00 EB-06 FTC-01 RSC-01 /019 W

----- 024521

P R 291225Z OCT 74

FM AMCONSUL KARACHI

TO USDOC WASHDC PRIORITY

SECSTATE WASHDC 8449

INFO AMEMBASSY ISLAMABAD

AMCONSUL LAHORE

AMEMBASSY NEW DELHI

AMCONSUL BOMBAY

AMCONSUL CALCUTTA

AMCONSUL MADRAS

UNCLAS KARACHI 2140

E.O. 11652: N/A

TAGS: BEXP, PK, IN

SUBJECT: MINING/MINE PLANT PROCESSING/EARTHMOVING

AND CONSTRUCTION EQUIPMENT TRADE MISSION

REF: A. STATE 232174

B. NEW DELHI 14317

1. LIKE DELHI WE ALSO CHEER COMMERCE EFFORTS TOWARD PUTTING TOGETHER IMPRESSIVE TRADE MISSION. AFTER CONSULTATION WITH ISLAMABAD, WE BELIEVE ITINERARY AS OUTLINED REF A TO BE WELL BALANCED AND THAT MISSION SHOULD HAVE MAJOR IMPACT IN PAKISTAN.

2. WE NEED RESPONSE TO FOLLOWING QUESTIONS AT EARLIEST POSSIBLE TIME:

A. IS ANY ADVANCE MAN PLANNED FOR THIS MISSION? IF SO, PLEASE ADVISE HIS ITINERARY.

B. WILL DELHI BE RESPONSIBLE FOR MISSION BROCHURE TO BE USED IN PAKISTAN? IF NOT, CONGEN KARACHI REQUIRES BIO-DATA, PRODUCT INFORMATION, ETC. FOR EACH MISSION PARTICIPANT

UNCLASSIFIED

UNCLASSIFIED

PAGE 02 KARACH 02140 291349Z

ASAP IN ORDER TO HAVE BROCHURE PUBLISHED LOCALLY.

C. HAS COMMERCE APPROACHED PAKISTAN EMBASSY IN WASHINGTON TO OBTAIN APPROVAL AND ENDORSEMENT OF THIS MISSION AS HAS BEEN DONE IN PAST? SUCH GOP WPPROVAL COULD FACILITATE MISSION'S ACTIVITIES.

D. WE NOTE THAT PROPOSED ITINERARY INCLUDES ONE DAY IN ISLAMABAD. WHAT MISSION ACTIVITISS DOES COMMERCE ENVISAGE FOR CAPITAL?

E. DOES MISSION DIRECTOR REQUIRE HOTEL SUITE OR SINGLE ROOM?

3. OUR RECORDS INDICATE THAT 6 OF 15 COMPANIES MENTIONED REF. A ARE REPRESENTED IN PAKISTAN AS FOLLOWF:

- 1) INTERNATIONAL HARVESTER - BY SHAHNAWAZ LTD.
- 2) J. I. CASE - BY PREMIER COMMERCIAL CORP.
- 3) GENERAL MOTORS - BY BLACKWOOD HODGE.
- 4) INGERSOLLHRAND - BY JAVED LIMITED
- 5) CLARK EQUIPMENT - BY HAJI MOULA BUKSH
(ASPHALT PLANTS)
GROUP MARKETING LTD.
(INDUSTRIAL TRUCKS).
- 6) CATERPILLER CORP. - BY REPUBLIC MOTORS LTD.

4. ACCORDING TO OUR RECORDS THE FOLLOWING 9 FIRMS AYE NOT REPRESENTED IN PAKISTAN:

- 1) ALLIS CHALMERS.
- 2) EIMCO TUNNELLING AND MINING MACHINERY DIVISION.
- 3) HARNISCHFEGER CORPORATION.
- 4) N. L. INDUSTRIES.
- 5) MOUNTAIN STATES MINERAL ENTERPRISES.
- 6) HAZEN RESEARCH.
- 7) JOHNSON AND ANDERSON.
- 8) SVERDRUP AND PARCEL CO.
- 9) EUCLID INTERNATIONAL.

PLEASE ADVISE IF OUR RECORDS ARE CORRECT.

5. WE PRESUME ALL MISRB
UNCLASSIFIED

UNCLASSIFIED

PAGE 03 KARACH 02140 291349Z

UDTLARTICIPANTS INTERESTED IN DIRECT
SALES OF THEIR PRODUCTS OR SERVICES BUT IT NECESSARY TO KNOW
WHICH OF 9 COMPANIES LISTED PARAGRAPH 4 ABOVE ARE ALSO SEEKING
AGENCY REPRESENTATION. ASSUME COMMERCE WILL ALSO LET US
KNOW ASAP WHAT BUSINESS INTERESTS MISSION PARTICIPANTS
HAVE HERA OTHER THAN SEEKING REPRESENTATION AND/OR DIRECT
SALES. SPECIFICALLY, ARE ANY MISSION PARTICIPANTS INTERESTED
IN JOINT VENTURES OR LICENSING ARRANGEMENTS FOR LOCAL

MANUFACTURE THEIR PRODUCTS?

TIGER

NOTE: MCNS FOR NEW DELHI, BOMBAY, CALCUTTA AND MADRAS WILL FOLLOW

UNCLASSIFIED

NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01 JAN 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: n/a
Control Number: n/a
Copy: SINGLE
Draft Date: 29 OCT 1974
Decaption Date: 01 JAN 1960
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Authority: n/a
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01 JAN 1960
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1974KARACH02140
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Film Number: D740307-0939
From: KARACHI
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1974/newtext/t19741011/aaaaaimj.tel
Line Count: 118
Locator: TEXT ON-LINE, ON MICROFILM
Office: ACTION NEA
Original Classification: UNCLASSIFIED
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 3
Previous Channel Indicators:
Previous Classification: n/a
Previous Handling Restrictions: n/a
Reference: A. STATE 232174
Review Action: RELEASED, APPROVED
Review Authority: izenbei0
Review Comment: n/a
Review Content Flags:
Review Date: 05 MAR 2002
Review Event:
Review Exemptions: n/a
Review History: RELEASED <05 MAR 2002 by chappeld>; APPROVED <11 FEB 2003 by izenbei0>
Review Markings:

Declassified/Released
US Department of State
EO Systematic Review
30 JUN 2005

Review Media Identifier:
Review Referrals: n/a
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
Secure: OPEN
Status: NATIVE
Subject: MINING/MINE PLANT PROCESSING/EARTHMOVING AND CONSTRUCTION EQUIPMENT TRADE MISSION
TAGS: BEXP, PK, IN
To: COM STATE
Type: TE
Markings: Declassified/Released US Department of State EO Systematic Review 30 JUN 2005